

Marino Software – Mobile & cloud software consultancy

Substantial increase secured on R&D tax relief

Rebuilt confidence after claims had fallen short

Technical reports built to withstand Revenue scrutiny

The client

A digital consultancy building intelligent, agentic software for highly regulated sectors including healthcare, financial services, transport and the public sector.

Marino Software partners with numerous well-respected organisations, helping them design and supply software that is technically rigorous and genuinely easy to use.

The challenge

The company had been claiming innovation incentives for several years, but never felt it had optimised the process. External consultants had failed to meet with the company's satisfaction, so claims were brought back in-house.

Lacking specialist knowledge, the company did not have the expertise to properly identify and document every qualifying cost and activity and were wary of prompting a Revenue enquiry.

The approach

We outlined our process up front, engaging directly with engineers to establish the technical narrative. Understanding the business was essential – operating in regulated sectors, the R&D centred on compliance, security and integration rather than conventional invention.

We knew the right questions to ask, framed the technical uncertainty of qualifying activities accurately, and produced reports built to withstand Revenue scrutiny.

The result



The first two years of randd working with Marino resulted in them receiving a substantial increase on what they had been claiming themselves.

“Looking back, we underclaimed for years. I'd recommend randd to any software company that suspects it's underclaiming.”

CEO,
Marino Software

Could specialist support help you get more from your innovation?

Talk to an expert:

+353 1 966 3450

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